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EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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February 26, 1982

0296-0297 Peanuts, walnuts (Italy) Wants walnuts and peanuts in shell. Quantity: 10 containers of peanuts, 1 container of walnuts. Quality: large, jumbo, Eureka for walnuts; fancy, jumbo for peanuts. Packaging: bags of 25 kg for walnuts; 45 kg for peanuts. Quote: CIF Port of Italy or C&F. Bank ref: Banca Popolare Di Padova Di Treviso, Agenzia of Treviso. Contact: Gianni and Incenzo Alessandrini, Ditta Alessandrini S.R.L., Mercato Ortofrutticolo, Treviso, Italy. Telex: 440876. Phone: 0422-22076. Cable: ALESSANDRINI - TREVISO.

0298 Joint Venture (Nigeria) J.A. Farms, Ltd. Idegun, Awain Clan, Box 8, Agbede, Bendel State, Nigeria, is interested in joint venture. Company has a 10,000 acres contiguous farmland with 3,000 acres already bull-dozed and ready for planting. Main products will be rice, corn, poultry (50,000 birds at present). Possibility of developing fish farms and cattle ranching.

0299 Coffee beans (Australia). Wants decaffeinated coffee beans, 6,000 kg raw arabica, and 25,680 kg raw robusta in 2 FCL's, standard decaffeinated grades. Pack in 60 kg bags. Require 2 FCL's each March, May, August, November 1982. Quote C&F Melbourne, net shipped weight, in U.S. or Aust. dollars per kg. Payment: Irrevocable Letter of Credit. Bank ref: National Bank of Australasia Albury Branch, ANZ Banking Group, Albury Branch. Contact: W.T. Foo, Coffee Brokers Aust. Pty. Ltd., CNR Kiena & Wilson Streets, Albury, NSW2640, Australia. Telex: AA56032 FOO. Phone (060) 21 1522.

0300 Soybeans (Pakistan). Wants 500 mt per month soybeans, best quality, having max. oil and protein, packed in polypropyline bags for immediate delivery. Quote both C&F & FOB. Bank ref: Habib Bank Limited, Cloth Market Branch. M.A. Jinnah Road, Karachi/Pakistan. Contact: Abdul Rehman Kanji, Kanpa International Sales, 3rd Fl. Gillani Bldg., Marriot Road, Karachi, Pakistan. Telex: 25196 KANPA PK. Cable: KANPAINT - Karachi. Phone: 220515 & 232126.

0301 Frozen chicken (Canada). Needs chicken, frozen, whole, 5,000 mt, 1.5 to 2.0 kg per bird. Quote FOB Atlantic Ports. Contact: G.M. Mckenty, Kent Mark Int'l Inc., 1405 Bishop Street, Suite 100, Montreal, Quebec, Canada H3G2E5. Telex: 055-61256. Phone: (514) 842-4878.

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

0302 Tangerine (France). Wants tangerine "Temple Variety", 100 tons per months during one year. Delivery ASAP. Quote CIF Le Havre. Bank ref: Barclay's Bank, Rue Saint-Lazare, 75008 Paris. Contact: Monsieur Medot, Multi-Agra, S.A., 62, Avenue De Bretagne, Fruleg 270, 94592 Rungis Cedex, France. Telex: 202 575. Phone: 687 80 81.

0303 Swine (Colombia). Wants breeding swine, 20 females and 2 males. Females 3-4 months old and males 5-6 months old. Purebreds: 10 females and 1 male Duroc-Jersey, and 10 females and 1 male Landrace for export by air to Bogota. Delivery ASAP. Vacinations and other papers required by Colombia. Quote FOB Miami or as negotiated. Bank ref: Banco De Cafetero, Banco De Comerciao, Banco De Caldas. Contact: Dr. Herman Jaramillo Ocampo, Ex. Minister of Agric Colombia, CRA. 17 No. 35-11, Bogota, Colombia. Phone: 232-56-92.

0304 Sorghum (Venezuela). Wants sorghum, 60,000 mt. Yellow sorghum for animal feed, bulk, delivery May 1982. Phytosanitary certificate from country of origin. Quote C&F. Bank ref: Banco Del Caribe, Banco De Comercio. Contact: Juan Ossa, INVERLOSA, Edif. Phelps, Piso 5, Oficina 503-504, Avenida Urdaneta, Apartado 1274, Caracas, Venezuela. Telex: 22696 ILOSA-VC. Cable: INVERLOSA. Phone: 81-1654/82-5974.

0305-0306 Soybean meal, soybeans (Venezuela). Wants soybean meal, 60,000 mt; soybeans, 60,000 mt, U.S. No. 1. bulk quantities, for delivery May 1982. Phytosanitary certificate from country of origin. Quote C&F. Bank ref: Banco De Caribe, Banco De Comercio. Contact: Juan Ossa, Address as given in 0304 above.

307 Corn (Venezuela). Wants yellow corn, U.S. No. 3, 150,000 mt; corn, U.S. No. 2, 60,000 mt; white corn, U.S. No. 1, 50,000 mt. Bulk quantities for delivery May 1982. Phytosanitary certificate form country of origin. Quote C&F. Bank ref: Banco Del Caribe, Banco De Comercio. Contact: Juan Ossa, Address as given in 0304 above.

0308 Peanuts (Italy). Wants peanuts in shell & shelled, fancy 9/11 jumbo 10/12 Virginia count in bags. Payment on cash document, first presentation. Quote CIF or C&F Italian Port. Bank ref: Banco Di Roma Agencia "N" Genova; Banco di Chiavari E Della Riviera Ligure, Genova/Quinto. Contact: Sig. RA Contini, Aris Di A. Contini, Agent on commission basis, Casella Postale 7217, 16166 Geno-Va/Quinto, Via Polleri 3/1 P. Genova, Italy. Telex: 211183 TELCOM "FOR ARIS". Phone: (010) 298090.

0309 Seeds (Netherlands). Wants sowing seeds, corn, grains, cereals, and insecticieds, pesticides, herbicides. Company is marketing sowing seeds, are interested in pesticides, etc. for distribution. Contact: W. Dolman, Ligtermoet Chemie B.V., P.O. Box 1048, 4700BA Roosendaal, Netherlands. Telex: 01650-32912. Phone: 78337.

0310 Cottonseed oil (Costa Rica). Wants winterized cottonseed oil, 2,000 gallons initially, best quality, in 30 gallon drums. Delivery ASAP. Quote CIF Puerto Limon. Bank ref: Banco Nacional De Costa Rica. Contact: Water Chaves, Conservas Del Campo S.A., Apartado 3967, San Jose, Costa Rica. Telex: 2424 UNICAN. Phone: 21-93-66.

0311 Frozen beef (Egypt). Request bids for Tender No. 23 (1981/82) for the supply of 4,000 tons plus or minus 10% frozen beef bone-in, 100% males, age 1-3 yrs and/or 3-5 yrs. Committee is entitled to increase or decrease the quantity as committee may find suitable, to be shipped and to arrive Egyptian Ports during April/May 1982 in one or two consignments at comittee's option. Offers to be submitted latest noon Monday, March 1, 1982. Conditions & specifications available against payment due fees taking into consideration Ministerial Decree No. 1036/1978 concerning the commercial agency. A copy of the taxation card must be coupled with the submitted offer showing the statement of the latest taxation year. Any offer not in conformity with conditions will be disregarded. Offers must be made through an Egyptian agent. Contact: Gen. Auth. for Supply, Pur. Comm. for Animal Products, 24, El-Gomhouria St., Cairo, Egypt. Telex: 92062 ESTRAM.

0312 Dried powdered milk (Egypt). Wants dried skimmed powder milk, 150-250 mt, Grade A, in bags 25 kgs each. Delivery ASAP. Quote CIF Alexandria. Bank ref: Bank Misr. Contact: Naguib A. Meleka, Egyptian Export, Import Establishment, 76 Dewidar St. Hadayek, El Kobba, Cairo, Egypt. Telex: 93347 GALATL-UN, ATTN - T. SALIB. Phone: 823393.

0313 Representative agreement (Tunisia). Firm interested in representing U.S. Grain and Powder Milk Exporters in Tunisia. Bank ref: Banque Internationale Arabe De Tunisie. Contact: Tlili Adel, Societe Tunisienne De Representation Generale, 18, Rue Gamel Abdelnasser, Tunis, Tunisia. Telex: 13690. Phone: 258-622/623. Cable: SOTREGAL.

0314 Fur-bearing animals (Italy). Wants furbearing animals (breeding stock) including minks, chinchilla, beavers. Best quality, unable to specify quantity at this time. Packaging in cages or as convenient. Time of delivery as soon as possible. Raising equipment for the above animals also requested. Bank ref: Banco Di Napoli (Ag. Castrovillari). Contact: Rag. F. Iannelli, Rag. Franco Iannelli/Fratelli, Via Camporota, 13 21 23 25, Castrovillari, Italy. Telex: DITTA IANNELI RAG. FRANCESCO & F. LLI. Cable: VIA CAMPOROTA NO. 21-23. Phone: 0981-21633.

0315 Sheep skins (W. Germany). Wants sheepskins for the garment & shoe industries. Annual requirment approx. 500,000 to 600,000 sq. ft. This company is a sizeable importer and distributor of leather, footwear cut stock, and hides & skins for the garment & shoe industries. Wants to evaluate possibility of importing from U.S. suppliers. Must have telex for speedy communication. Quotations should be CIF German Port. Contact: Volker Keuchel, Sales Mgr., Guenter Keuchel Grosshandel, Postfach 72, D-6780 Pirmasens 22, W. Germany. Telex: 452 396. Phone: 06331-2894.

0316-0318 Frozen beef, lamb, veal (Qatar). Gulf Hotel in Qatar is interested in establishing a line of supply of top quality U.S. frozen meat products for use in hotel dining rooms as well as the Gulf Air Catering Unit under its supply supervision. The initial order would be for approximately 40-50,000 lbs. of prime quality beef, veal and lamb steaks, roasts and chops which could lead to a continuous supply arrangement of three such orders per year. Language of correspondence: English. Contact: Maurice Cahill, Supplies Mgr., Gulf Hotel, P.O. Box 1911, Doha, Qatar (Arabian Gulf). Telex: 4250 GLFHTL DH. Phone: 25251, Ext. 474.

0320 Vegetable oils (Sierra Leone). Interested in importing vegetable oils. Management wants to develop a permanent relationship with U.S. company. Bank ref: Barclays Bank (S.L.) Ltd. Siaka Stevens Street, Freetown; Sierra Leone Commercial Bank, Siaka Stevens Street, Freetown. Contact: Francis B.K. Ahmed-Bawoh, Standard Corp. Int'l, 62 Sanders Street, P.O. Box 1173, Freetown, Sierra Leone. Cable: STORNTIAL. Phone: 24348.

0321 Coffee (Bolivia). Needs unspecified quantity of coffee concentrates. Contact: Rene C. Renjel, Int'l Pacific Commodity Serv., Casilla 20155, La Paz, Bolivia. Telex: ASCOSE BX 5515.

0322-0324 Canned fruits & vegetables grocery items (Oman). Looking for suppliers of canned fruits, canned vegetables, canned fruit & vegetable juices, dry fruits, cereal breakfast foods, and confectionery products. Interested firms are asked to provide brochures, samples, and quotes for C&F Muscat. Contact: Saud Hamed Mohammed, Proprietor, Al-Saud Cold Store, Box 4858, Ruwi, Sultanate of Oman. Telex: 3164 MB. Phone: 734109. Presently expanding operation and seeks to acquire new lines of grocery items. Al-Saud would like to hear from U.S. manufacturers/exporters of well-known brand name grocery products.

0325-0327 Dried & dehydrated fruit, confectionary, snack items (Honduras). Wants dried and dehydrated fruit; candied fruits; nuts, fresh, roasted and salted, packaged for retail trade; candy bars, made from cocoa beans, all types, including dark and milk chocolate, with or without nuts, packaged for retail trade. Buyer wants supplier responses. Quote CIF La Ceiba, against Letter of Credit or suppliers' terms. Also catalogs and price lists. Bank ref: Bancahsa, La Ceiba. Contact: David Cruz, Owner & Mgr., Super Bodega Palmira, 7 Calle, Ave. San Isidro Y 14 De Julio, La Ceiba, Atlantida, Honduras. Cable: PALMIRA. Phone: 422488.

0328 Ice-cream & mixes (Greece). Wants ice cream mix & ice milk mixes, and ice cream & ices. Firm was incorporated in 1979 in Athens. Maintains offices in outskirts of Athens. Operates as agent, importer & distributor of food products. Good sales ability; employs 8. Firm represents several european firms as well as the U.S. companies Pillsbury Co., and Green Giant Co. Contact: Mr. Pl. Mihas, Mgr. Dir., Viva Co., The, S.A., 27 Agias Paraskevis Street, Peristeri, Athens, Greece. Telex: 219492. Phone: 01130/1/5744200.

0329 Shelled corn (Benin). Wants offers shelled corn in bags. Quantity: open. Quote: C&F or CIF. Bank ref: Banque Commerciale du Benin Agence du Commerce Exterieur, B.P. 47, Cotonou, Rep. Populaire de Benin. Contact: Francois-Martin Olouman, B.P. 84 Cotonou, Rep. Populaire De Benin. Telex: 5226 (OFRAM COTONOU). Phone: 31 48 72.

0330-0331 Feeder cattle chickens (England). U.K company wants feeder cattle for fattening; 60,000 heas per year, 1/3 heifers, 2/3 steers, weight average 230 kg. Quote: C&F U.S. Cairo - Jeddah - Tunis, per plane or vessel. Also want contacts for Moslem killed meat and chickens. Contact: R.D. Loxam, International Cattle Services, 6033 Melody Lane, Ste-433, Dallas, Texas 75231 USA. Telex: 732561, TELESERV G. DAL. Phone: 214-827-7660.

0332 Lentils (Colombia). In the market for 100 mt U.S. No. 1 lentils. Packaging: 110 lb. burlap bags for export. Ship April or May 1982. Phytosanitary certificate required. Quote: FOB Gulf or West coast and CIF Barranquilla, Colombia. Bank ref: Banco De Colombia & Banco Caja De Credito Agraria. Contact: Ramon Becerra Muelle, Dyber, Calle 26 No. 25-85, Bogota, Colombia. Phone: 244-14-08.

0333 Crystalized fruits (Panama). Needs ASAP, 5,000 lbs. crystalized fruits for fruit cake production-dry without excess sugar. Ship in polyethylene bags inside 25/lb cans. Want best quality before purchase, 2 pounds samples must be sent for clearance through the Ministry of Health. Quote CIF Baloa or Cristobal. Bank ref: Banco Nacional De Panama; Banco Comercial De Panama; Banco Internacional De Panama. Contact: Juan Jose Garcia, Levapan De Panama S.A., P.O. Box 8469, Panama 7, Republica De Panama. Cable: LEVAPAN PANAMA. Phone: 239400 or 233129.

0334 Walnut trees (Greece). Looking for supplier of 120 young walnut trees-chico, grafted on juglans nigra 20, pollinator serr. Best quality needed. Ship in carton boxes. Quote CIF Hellinikon Airport, Athens, Greece. Bank ref: Credit Bank, Stournara Branch, Athens. Contact: C. Pissas, The Agric. & Chemical Products, Emm. Benaki St., Athens (142), Greece. Telex: 216933 PHYT GR. Cable: PLANTCHEM. Phone: (01) 3631376.

0335 Meat products (Sierra Leone). Wants short cut pig feet full cut pork heads, ox tails, cow feet, beef trips. Needs tow container loads/month. Request reddish brine, 26% salinity for pig feet and regular brine for pig heads. Ship in polyethylene drums. Payments in cash against documents. Contact: Mr. McCall, Ali Fahour Co., American Embassy, Corner Walpole & Siaka Stevens St., Freetown, Sierra Leone. Telex: 3210. Phone: 26481.

0336 Canned spinach (Netherlands). Desires canned spinach, shipment on regular basis. Quantity not specified. Quote: CIF Bahrain. Bank ref: Amro-Den Haag. Contact: Mr. F. Pirayesh, Alfa Chemical B.V., P.O. Box 55935, 2505 Ba Den Haag, Netherlands. Telex: 32258. Phone: 070-251669.

0337 Honey (Netherlands) Supplier of honey, flower, clover orange blossom, wanted. Container load shipments. Bulk packaging. Quote: CIF Rotterdam and FOB. Bank ref: Abn-Groningen. Contact: Honingzemerij Pieterburen, Hoofdstraat 77, 9968 Ab Pieterburen, Netherlands. Phone: 05952/320.

0338 Fruit juice canning factory (Lebanon) Seek contacts with U.S. firms that can supply machinery, materials required for fruit juice canning plant to be built in Tabouk, Saudi Arabia. Requirements include juice concentrates, dehydration machinery, test laboratory equipment, canning machinery, and packaging materials. U.S. firm should also provide technical assistance in setting up and operating the factory. Plan to produce fruit juices from powdered concentrates, including orange, apple, cocktail (mixed fruit), and mango juices. Juices will be canned in 250 gram cans; capacity is planned at 117,000 cans per day. Contact Ahmed Mahmud Abdul-Hadi, P.O. Box 20308, Amman, Jordon. Phone: 23733 or 24947. Telex: 21879 JO. U.S. firms should respond through Embassy Amman commercial office via telex 21510 USEMB JO. U.S. firms may also wish to send letters and promotional material directly to Abdul-Hadi at address given above.

0339 Poultry (Singapore) Wants spent hens, preferably muslim slaughtered. Need one container load per month. Manufacturer's specifications. Quote: C&F, CIF Singapore. Bank ref: Bank of America, Clifford Center, Singapore. Contact: Mr. Robert Ang, R.T. Steinmetz & Associates (S) Pte Ltd., 1008 Golden Mile Tower, Beach Road, Singapore 0719. Telex: RS 37164 RTSSIN. Phone: 2951524.

0345 Red worms (South Korea). In the market for 10 mt. red worms. Quality: 3-4 months old, 1st grade for culture. Packaging: 10 kg packages. Need ASAP. Quote: FOB, U.S. Airport. Bank ref: Ulchiro Branch, The Commercial Bank. Contact: S.K. Choi, Seji Co., Ltd., C.P.O. Box 9406 Seoul, Korea. Telex: MOCNDM K23531/2 ATTN:SEJITRDG. Phone: 261-4195/6. Cable: SEJITRDG.

0346 Prunes (Algeria) Desires dehydrated prunes, 500 to 600 metric tons. Quality: 1981 new crop, quality must be Agen, Santa Clara. Other qualities are acceptable if identified. Goods must be packaged in cellophane bags of one net kilogram contained in cases of net 24 kilograms. Deliveries to be determined at the time of contract signature. Quote: C&F Liner terms and Algerian Ports. Offer must include samples. Offer and all correspondence must be in French, all specs. metric. Contact ONACO - DAP, 29, Rue Larbi Ben M'Hidi, Algiers, Algeria. Telex: 53236, 52850, 52851. Cable: ONACO DZ ALGER. Phone: 64.02.75 and 64.02.77. Date of Bid deadline is March 15, 1982. Offer to remain valid 60 days past Bid deadline. Firms responding to offer must be producers and not dealers or wholesalers. Firms interested must provide information on themselves, including name, full address and statutes of the company, list of stockholders, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. ONACO points out that external envelope containing the offer must not have any indication as to who the bidder is, only ONACO's address and the following indication must appear on the envelope: "APPEL D'OFFRES PRUNEAUK - NE PAS OUVRIR".

0347 Skim milk powder (Algeria) Tendering for 10,000 mt. heat medium spray powder skim milk. Must be 4 months old maximum at arrival at Algerian Ports and pathogen or toxicogem germ free. Other specs: 1..5% fatty material, 4% water. Package in kraft paper bags of 25 kilogram each, polyethylene lined. Deliveries as follows: March/April 1982; Algiers 5,500 mt., Oran 2,000 mt., Annaba 2,500 mt. Quote: C&F Algerian Ports. Offer and all correspondence must be in French, all specs. metric. Contact: Onalait, Comite Des Marches, 1, Place Cartnot, Hussein-Dey, Algiers, Algeria. Telex: 52550. Cable: ONAL DZ. Phone: 77.01.67. Date of Bid deadline is March 19, 1982. Offer to remain valid 90 days past Bid deadline. Firms responding to offer must be original product manufacturers, and not dealers or wholesalers. Firms interested must provide information on themselves, including name, full address and statutes of the company, name of the president, list of stockholders, professional references, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. Onalait points out that external envelope containing the offer must not have any indication as to who the Bidder is, only Onalait's address and the following indication must appear on the envelope: "Appel D'Offres International Poudre De Lait - Ne Pas Ouvrir".

0348 Turkey parts (France). Interested in buying 5 tons frozen turkey rumps. Wants ASAP. Quote: CIF Douala. Bank ref: Banque Nationale De Pari (B.N.P), 10, Boulevard Des Italiens 75009 Paris, France. Contact: Monsieur Montcho, Societe Montcho, 6, Residence Les Gerbeauk 91800 Epinay Sous Senart, France. Phone: 047.22-71.

0349 Peas and beans (Colombia). In the market for 50 tons each of split green peas, Alaska green dry peas, dark red kidney beans, pinto beans, U.S. No. 1 lentils. Quality: U.S. No. 1 and U.S. No. 2. Packaging: all in 100 lb jute bags for export. Ship ASAP. Phytosanitary certificate required. Quote: FOB West Coast and Gulf. Bank ref: Banco Royal - Bogota. Contact: Miguel Rodriquex, Calle 33 No. 15-07 Bogota, Colombia. Phone: 245-1174.

0351 Seeds (Italy). Suppliers of seeds (sunflower-vegetable) and fertilizers (nitrogen-phosphorus), wanted. Quantity: to be determined (2-3000 mt). Packaging: bagged and retail packages. Delivery: March. Bank ref: Monte Dei Paschi Di Siena, Filiale Di Grotte Di Castro (Viterbo). Contact: Luciano Petrella, 01020 S. Lorenzon, (VT), Via Paese Vecchio 13, Italy. Phone: (0763) 77005.

0352-0353 Fruits, vegetables, citrus (Netherlands). In the market for avocados (fuerte variety), kiwi, mangoes, red grapefruit, iceberg lettuce, lemons, pears (passa cressanne variety). Quantity: if possible, container loads. Quote: CIF Rotterdam. Bank ref: Nmb-Katwijk Aan Zee. Contact: Mr. W. Nebarro, Grefrim Handelsonderneming B.V., Hoornseweg L15, 2635 Cn Den Hoorn, Netherlands. Telex: 38125. Phone: 015-569369.

0354 Green beans and peas (Netherlands). Wants green beans and green peas, preserved, canned, or in jars. Quantity: container loads. Quote: CIF Rotterdam. Bank ref: Nmb Bergen Op Zoom. Contact: Mr. L. Plompen, Plompen B.V., Dorpstraat 2A Ossendrecht, Netherlands. Telex: 78117. Phone: 01647-2595.

Recent Foreign Agricultural Service Publication

The U.S. Agricultural Trade Book (FAS M-307). This 47 page pamphlet presents what Agricultural Trade means to the average American and to U.S. farmers. Copies are available by writing to Foreign Agricultural Service, Information Division, Room 5918-S, U.S. Dept. of Agriculture, Washington, D.C. 20250.

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